

# GREG GOTCHER



## Experience Summary

- C-level Operations Management
- EP Training and Engagement Leadership
- Sales Leadership - Channel Management
- Digital Marketing Leadership

## PROFILE

Dynamic and innovative professional with over 30 years experience leading and managing diverse teams of talented people at HP, IBM, Sun/Oracle and CA.

My previous Fortune 500 employment experience combined with 10 years of entrepreneurial endeavors with the LeadForce Solutions and the Error Prevention Institute provide a wide array of tools and experience for successful individual or leadership opportunities.

## EXPERIENCE

Chief Error Prevention Officer

**Error Prevention Institute**

2018 – Current

- Operations Management
- Training Development
- Video Production
- Proposals, Webinars, Zoom Training

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President/Founder

**LeadForce Solutions**

2014 – Current

- Digital Marketing Services

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Director Channel Sales

**IBM**

1995 – 2012

- Channel Sales Management

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VP SW Sales Region

**Computer Associates**

1991 – 1995

- Sales Management

## SKILLS

- Leadership
- Teamwork
- Communication
- Problem Solving

## EDUCATION

DeVry Institute of Technology

1980 – 1984

Bachelor of Science in Electrical  
Engineering Technology - BSEET

## CONTACT

I am currently available for full-time, part-time  
or contract opportunities.

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